The Secretary
BSE Limited
Phiroze Jejeebhoy Towers,
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MUMBAI - 400001
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National Stock Exchange Of India Limited
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (E), Mumbai - 400051
STOCK CODE: LT

Dear Sirs,

# Sub: <br> <br> L\&T-made $100^{\text {th }}$ 'K9 VAJRA' flagged off by <br> <br> L\&T-made $100^{\text {th }}$ 'K9 VAJRA' flagged off by India's CoAS; marks completion of all India's CoAS; marks completion of all deliveries ahead of schedule 

 deliveries ahead of schedule}

We send herewith a copy of Press Release that is being issued by the Company today, in connection with the above.

We request you to take note of the same.

Thanking you,
Yours faithfully,
for LARSEN \& TOUBRO LIMITED
SIVARAM NAIR A
COMPANY SECRETARY
(FCS 3939)

Encl. as above

## L\&T Press Release

Issued by Corporate Brand Management \& Communications

## L\&T-made $100^{\text {th }}$ 'K9 VAJRA' flagged off by India's CoAS; marks completion of all deliveries ahead of schedule

Hazira (Gujarat), February 18, 2021: India's Chief of Army Staff(CoAS) General MM Naravane, PVSM, AVSM, SM, VSM, ADC today flagged-off the $100^{\text {th }}$ K9 VAJRA $155 \mathrm{~mm} / 52$ calibre Tracked SelfPropelled Howitzer from L\&T's Armoured System Complex (ASC) located at Hazira, near Surat, in the state of Gujurat.

With flag-off of the $100^{\text {th }}$ Howitzer, L\&T has successfully completed delivery of all the Howitzers under the current MoD contract awarded in May 2017 and has maintained its track record of ahead of time deliveries of complex platforms. This is a testimony to the program management capabilities, complex system integration skills, and company's hi-tech manufacturing prowess and execution efficiency. The Honourable Raksha Mantri Shri Rajnath Singh had flagged-off $51^{\text {st }}$ K9 VAJRA ahead of schedule in January 2020 from ASC, Hazira.

L\&T Defence produced the 'K9 VAJRA' under the largest contract awarded to an Indian private company by the Ministry of Defence, through global competitive bidding. L\&T was the prime bidder for the program, with South Korean defence major Hanwha Defense, the OEM of the world's top rated Howitzer the 'K9 Thunder', as its technology partner. The 'K9 VAJRA' Howitzer Program involved the delivery of 100 Howitzers with associated Engineering Support Package (ESP) covering spares, system documentation and training. It also involves Maintenance Transfer of Technology (MTOT) to an army base workshop to support the Howitzers throughout their operational life cycle.

As a part of the 'Make-in-India' mission, the company established a green-field manufacturing cum integration and testing facility, the 'Armoured Systems Complex' (ASC) at L\&T's Hazira Manufacturing Complex near Surat. The ASC was dedicated to the nation by the Honourable Prime Minister Shri Narendra Modi in January 2018.

On this occasion, Mr. J.D. Patil, Whole-Time Director \& Senior Executive Vice President (Defence \& Smart Technologies), L\&T, said, "We have been honoured by the Chief of the Army Staff by calling on Armoured Systems Complex to flag-off the $100^{\text {th }}$ 'K9 Vajra' to mark the conclusion of the deliveries of these hi-tech manufactured efficient systems for the Indian Army. The production of a complex platforms like the K9 VAJRA contributes to the Indian economy with a large multiplier effect, creates new job opportunities and plays a significant role in enhancing India's Industrial ecosystem. With the experience, track-record, skills, capabilities
and infrastructure that L\&T has built, we are ready to indigenously develop, and build India's future capabilities."
"With the delivery of $100^{\text {th }}$ K9 VAJRA Howitzer, we have created an Industry benchmark by delivering the only in-service equipment of its class, a major land-based program ahead of schedule. We hope and believe that under the Aatmanirbhar Bharat policies of the Government of India, the national asset created in the form of Armoured Systems Complex to execute this ambitious contract, will provide sustenance to the painstakingly built supply chain of more than 1000 MSME partners."

The 'K9 VAJRA' systems are delivered with more than $80 \%$ indigenous work packages and above $50 \%$ indigenisation (by value) at the program level. This involves local production of over 13,000 components per system through a supply chain spread across the states of Gujarat, Maharashtra, Karnataka and Tamil Nadu.

L\&T has started the journey of indigenisation, right from the inception of the program, by replacing fourteen critical systems in the Korean 'K9 Thunder' with indigenously developed and produced systems for the trial gun fielded for user evaluation trials, thus giving birth to the Indian version K9 VAJRA - a bespoke solution - made for Indian operating conditions and requirements.

The VAJRA variant developed by L\&T with India specific features emerged fully compliant to Indian Army's needs during the arduous and extended field trials. L\&T exceeded the indigenous manufacturing content by grooming a young team of engineers and specialising them in manufacturing automation and integration with the help of its in-house team of experts as well as by training at Hanwha facilities in South Korea. Subsequently, this team trained the supply chain partners as well as teams from L\&T's five defence production units, that served as local centers for the nearly 1000 supply chain partners in a hub and spoke model.

## Background:

Larsen \& Toubro is an Indian multinational engaged in EPC Projects, Hi-Tech Manufacturing and Services with over USD 21 billion in revenue. It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L\&T to attain and sustain leadership in its major lines of business for eight decades.

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